

# Live Online Training CEU Opportunities

Dale Carnegie Live Online courses have been approved by several professional certification/licensure organizations.



## The Society for Human Resource Management (SHRM)

Dale Carnegie is the exclusive online business skills partner with the Society for Human Resource Management (SHRM). Dale Carnegie provides a fast, engaging way to develop proficiency in leadership, communication and business competencies, as outlined by the SHRM Body of Competency and Knowledge.



## Human Resource Certification Institute

The HR Certification Institute is a global leader in developing rigorous exams to demonstrate mastery and real-world application of forward-thinking HR practices, policies and principles. The Human Resource Certification Institute has approved Dale Carnegie Training as a Continuing Education training provider.

*(Note: The use of this seal is not an endorsement of the program. It means that this program has met the HR Certification Institute's criteria to be pre-approved for recertification credit.)*



## Project Management Institute

Dale Carnegie Training is a PMI Registered Education Provider (R.E.P). The Project Management Institute (PMI) recognizes Dale Carnegie live online courses for continuing education requirements for its PMP and related certifications.

*(The PMI Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.)*



## National Association of State Boards of Accountancy

Dale Carnegie Training is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit.

Online Program Title	Total Hours	CEU's	PMI PDU's	HRCI Credits	SHRM PDC's	NASBA CPE's
A Manager's Guide to Sustainable Employee Engagement	6	0.6	5.5	5.5 HR General Credits	5.5	6.6
Adjust to Change	2	0.2	2	2 Business Credits	2	2.4
Advancing Women in Leadership	2	0.2	2	2 HR General Credits	2	2.4
Analyze Problems & Make Decisions	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Appeal to Buyer Motives to Close More Sales	1	0.1	1	N/A	N/A	1.2
Attitudes for Service	3	0.3	2.75	N/A	N/A	3.2
Build a High Performing Virtual Team	1	0.1	1	1 HR General Credit	1	1.2
Build Trust, Credibility and Respect	2	0.2	2	2 HR General Credits	2	2.4
Building Your Power Team	2	0.2	2	1.75 HR General Credits	1.75	2.4
Coaching for Improved Performance	2	0.2	2	1.75 HR General Credits	1.75	2.4
Communicate Effectively	2	0.2	2	2 HR General Credits	2	2.4
Communicate with Different Personality Styles	1	0.1	1	1 HR General Credit	1	1.2
Compelling Sales Presentations	3	0.3	2.75	N/A	N/A	3.2



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Confident, Assertive, In-Charge: Developing the Attitudes of Leadership	12	1.2	11	11 HR General Credits	11	13.2
Connecting and Collaborating with Others	1	0.1	1	1 HR Credit	1	1.2
Create Your Work-Life Breakthrough	1	0.1	1	N/A	N/A	1.2
Critical Thinking: Tools for Effective Action	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Cross and Up Selling	3	0.3	2.75	N/A	N/A	3.2
Cultivate Power without Being Intimidating	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Dale Carnegie Sales Training: Winning with Relationship Selling	16	1.6	16	N/A	N/A	18.4
Delegation	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Developing Others through Mentoring and Coaching	1.5	0.15	1.5	1.5 HR Credits	1.5	1.8
Developing Others through Mentoring and Coaching (3-hour version)	3	0.3	3	3 HR Credits	3	3.6
Developing Your Leadership Potential: Stop Doing, Start Leading	19	1.9	19	19 HR General Credits	19	22
Disagree Agreeably	1	0.1	1	1 HR General Credit	1	1.2
Dream Big, Focus Small: Achieve SMARTER Goals	1	0.1	1	1 HR General Credit	1	1.2
Effective Communications and Human Relations (8 Sessions)	24	2.4	22.5	22.5 HR General Credits	22.5	27.2
Effective Communications and Human Relations (12 Sessions)	36	3.6	34	34 HR General Credits	34	40.8
Expert Online Trainer Bootcamp	8	0.8	8	8 HR General Credits	8	9.6
Getting Results without Authority	1	0.1	1	1 HR General Credit	1	1.2
Goal Setting and Accountability	2	0.2	2	1.75 HR General Credits	1.75	2.4
How to Cold Call and Build New Customers	3	0.3	2.75	N/A	N/A	3.2
How to Communicate with Diplomacy and Tact	12	1.2	11	10.25 HR General Credits	11	13.2
How to Present Online	1	0.1	1	1 HR General Credit	1	1.2
How to Win Friends and Influence Business People	12	1.2	11	10 HR General Credits	10	13.2
Incoming Telephone Skills	2	0.2	2	N/A	2	2.4
Innovation: Transforming Ideas into Solutions	2	0.2	2	2 HR General Credits	2	2.4
Lead Change Effectively	2	0.2	2	1.75 Business Credits	1.75	2.4
Leadership Blind Spots	1.5	.15	1.5	1.5 HR General Credits	1.5	1.8
Leadership Training for Managers	14	1.4	14	14 HR General Credits	14	16.8
Leading Across Generations	2	0.2	2	1.75 HR General Credits	1.75	2.4
Leading Strong Teams	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Leading Virtual Teams	6	0.6	5.5	5.5 HR General Credits	5.5	6.6
Managers Matter	1.5	0.15	1.5	1.5 HR General Credits	1.5	1.8
Managerial Courage	2	0.2	2	2 HR Credits	2	2.4
Managing Conflict in the Workplace	3	0.3	2.75	2.75 HR General Credits	2.75	3.2



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Managing Customer Expectations	3	0.3	2.75	N/A	N/A	3.2
Managing Up	2	0.2	2	2 HR Credits	2	2.4
Managing Workplace Stress	3	0.3	2.75	N/A	N/A	3.2
Marshall Goldsmith: What Got You Here Won't Get You There	6	0.6	5.5	N/A	N/A	6.6
Meetings That Work	2	0.2	2	N/A	N/A	2.4
Negotiations: A Human Relations Approach	2	0.2	2	1.75 HR General Credits	1.75	2.4
Outstanding Customer Service	1	0.1	1	N/A	N/A	1.2
Overcoming Workplace Negativity with Enthusiasm	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Performance Reviews that Motivate	1	0.1	1	1 HR General Credit	1	1.2
Powerful Conversations to Engage Your Workforce	1	0.1	1	1 HR General Credit	1	1.2
Present Complex Information	1	0.1	1	1 HR General Credit	1	1.2
Present to Persuade	1	0.1	1	1 HR General Credit	1	1.2
Present with Impact	1	0.1	1	1 HR General Credit	1	1.2
Remember Names to Build Better Professional Relationships	1	0.1	1	N/A	N/A	1.2
Secrets of Motivation	2	0.2	2	1.75 HR General Credits	1.75	2.4
Secrets to Leading with Assertiveness	1	0.1	1	1 HR General Credit	1	1.2
Self-Awareness: Leading with Emotional Intelligence	2	0.2	2	2 HR General Credits	2	2.4
Step Up to Leadership	6	0.6	5.5	5.5 HR General Credits	5.5	6.6
Strategic Planning Essentials: Prepare for Future Success	3	0.3	2.75	2.75 Business Credits	2.75	3.2
Successful Public Speaking	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Succession Planning for You and Your Managers	1	0.1	1	1 HR General Credit	1	1.2
The Art of Storytelling	2	0.2	2	2 HR General Credits	2	2.4
Time Management	12	1.2	11	N/A	N/A	13.2
Time Management: Organize and Prioritize to Increase Your Productivity	1	0.1	1	N/A	N/A	1.2
Transforming Customer Complaints into Opportunities	3	0.3	2.75	2.75 HR General Credits	2.75	3.2
Trusted Advisor Bootcamp	12	1.2	11	10.5 HR General Credits	10.5	13.2
Unleash the Power of Mentoring in Your Organization	2	0.2	2	1.75 HR General Credits	1.75	2.4
Virtual Meetings that Engage	2	0.2	2	2 HR (General)	N/A	2.4
Winning Leadership: Engage, Align, and Get Results	12	1.2	11	10 HR General Credits	10	13.2
Working Remotely	3	0.3	3	3 HR Credits	3	3.6



Thought Leadership Webinars	Total Hours	CEU's	PMI PDU's	HRCI Credits	SHRM PDC's	NASBA CPE's
Achieving Breakthrough Engagement: Enabling Leaders to Move Your Employee Engagement to the Next Level	1	0.1	1	1 HR Credit	1	1.2
Agility: The New Competitive Divide	1	0.1	1	1 Business Credit	1	1.2
Creating Cultures that Engage and Retain Millennials and Generation Z	1	0.1	1	1 HR Credit	1	1.2
Managers Matter: A Relationship-Centered Approach to Driving Employee Engagement	1	0.1	1	1 HR Credit	1	1.2
Selling in the Digital Age: How Trust-Based Relationships Drive Customer Loyalty; Artificial Intelligence: Preparing People for The Human-Machine Partnerships of the Future	1	0.1	1	N/A	1	1.2
Transforming Attitudes and Actions: How Senior Leaders Create Successful Workplace Cultures	1	0.1	1	1 HR Credit	1	1.2
Uncovering Leadership Blind Spots and Discovering the Pathway to Motivating Your Employees	1	0.1	1	1 HR Credit	1	1.2