Develop Your Leadership Potential: Stop Doing, Start Leading™

Dale Carnegie®
It’s a trap! We have a tendency to promote our top performing employees into leadership positions. We assume that a high-performance employee can immediately translate into a high-performance leader. The fact is that the skillset and mindset are completely different, and the transition can be difficult, often resulting in failure. Making it even more difficult is having to manage former peers. It’s hard on your new leaders because they have to shift from being accountable for their own performance to being accountable for the results of others. It’s hard on the organization because you lose the work output from their prior role while gaining a leader who is learning on the job.

Avoid these common traps and start building your leadership pipeline. Give your emerging leaders and your high potential employees the skills to transition from a high performer or a good supervisor into an effective and engaging leader.

*Develop Your Leadership Potential: Stop Doing, Start Leading* goes beyond traditional leadership training programs because it focuses on the essential skills that are needed to build strong teams and equip new leaders with the right attitudes to step up and take charge. This program is specifically designed to address the challenges that new leaders face, to help them change their mindset, and to give them confidence with proven strategies and tools that are used by the most successful leaders.

Join us to learn more about this program and see how the Dale Carnegie Leadership Model can take your top performers and turn them into your next generation of leaders. *Develop Your Leadership Potential: Stop Doing, Start Leading* is perfect to nest within internal future leader or high potential programs at your organization or within your department.
Competencies for New Leaders:
- Honesty & Integrity
- Self-Aware
- Positively Influences Others
- Inspiring
- Others-Focused
- Accountability
- Competent
- Uses Authority Appropriately
- Develops Self
- Develops Others
- Effective Communicator
- Confident
- Self-Directed
- Self-Regulates

Who Should Attend
Individuals who have been recently promoted into management or supervisory positions. High potential or top performing employees who are being considered for a leadership position.

Format
3 Days or 8 Weeks

Develop Your Leadership Potential: Stop Doing, Start Leading
For the most up-to-date listing of class schedules and more information, please visit us online at: dalecarnegie.com
The Dale Carnegie experience engages learners from the initial contact through follow-up and provides support to reinforce key behaviors. Our methodology supports the development of skills and habits needed to sustain performance change. We believe that the emotional shift is as important as the behavior shift. That's why our Performance Change Pathway™ shows our deliberate approach to creating training programs that drive improved performance.

Dale Carnegie’s Performance Change Pathway™ encompasses five key components: Input, Awareness, Experience, Sustainment and Output. We know that these components are essential to the design and delivery of our programs. They formulate a continuous learning path for participants to drive organizational results.